

## Enhancing Laboratory Sample Collection Efficiency through Laboratory Information Systems: Insights into Optimal Dispatch Rider Management

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**Abstract:** Effective administration of dispatch riders is crucial for delivering reliable diagnoses and research results by enabling prompt and precise sample collection. Laboratory Information Systems (LIS) offers a solution to enhance the efficiency and organization of dispatch riders in laboratory settings. Thus, the main objective of this study is to provide insights and knowledge on the potential benefits of implementing LIS to optimize the management of dispatch riders and enhance the efficiency of sample collection. An analysis of previous research findings illustrates the varied benefits of using LIS in improving key performance indicators such as turnaround time, mistake rates, and coordination of dispatch riders. The LIS platform serves as a centralized system for managing and allocating sample collection jobs, minimizing scheduling conflicts, and optimizing dispatch rider routes. Real-time tracking capabilities enable laboratory management to monitor dispatch rider locations and sample collection progress, facilitating enhanced coordination and resource allocation. Furthermore, LIS-generated data analytics provide valuable insights into sample collection patterns, enabling proactive management strategies to mitigate potential bottlenecks. Integration of LIS into payroll systems allows for automated compensation calculation based on dispatch rider performance metrics, ensuring fair and transparent pay rates. Studies consistently demonstrate that adequate compensation positively impacts dispatch rider motivation and sample collection effectiveness. This study highlights the vital importance of LIS in enhancing dispatch rider administration for efficient sample collection operations. It provides insights for laboratory managers and policymakers to optimize the potential of LIS to improve operational performance, facilitate patient care, and advance research outcomes.

**Keywords:** *Laboratory Information Systems (LIS), Dispatch rider management, Sample collection efficiency, Turnaround time.*

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### 1. Introduction and Background

Integrating Dispatch Rider Management within Laboratory Information Systems (LIS) is becoming increasingly crucial for enhancing operational efficiency and service quality in the laboratory industry. In Malaysia, the laboratory sector plays a significant role in healthcare, contributing to timely diagnostics and patient care. However, the sector faces substantial challenges, including inefficiencies in sample collection processes and delays in turnaround times (TAT) due to fragmented management of dispatch riders (Coetzee, Cassim & Glencross, 2020). These issues arise despite the advancements in LIS technology, which primarily focus on sample registration, analysis tracking, and result verification but often overlook the integration of dispatch management.

The Malaysian laboratory industry has grown substantially due to supportive government policies and advancements in technology (Narayanan & Lai, 2021). However, this growth has been accompanied by challenges such as delays in sample collection, inaccuracies in sample tracking, and increased administrative burdens (Younes et al., 2020). Recent studies indicate that integrating Dispatch Rider Management into LIS could address these issues by providing real-time tracking of sample collection, optimizing dispatch routes, and reducing administrative workloads (Baggethun, 2020).

The concept of segmentation, targeting, and positioning (STP) is relevant here, as it helps in identifying distinct operational segments within laboratory management that require tailored solutions. Segmentation involves dividing operational processes into different segments based on factors such as region, sample type, and collection requirements. Targeting focuses on addressing the specific needs of these segments through customized strategies. Positioning ensures that the LIS effectively meets the needs of each segment, thus enhancing overall operational efficiency (Puspitasari et al, 2024).

This study aims to explore how integrating Dispatch Rider Management into LIS can enhance operational efficiency in the Malaysian laboratory industry. By examining how different operational segments (e.g., regions, sample types) experience challenges and opportunities, the study seeks to identify clusters that would benefit from specialized management approaches. The paper begins with a literature review of current practices in laboratory management and LIS integration. This is followed by a description of the research methodology, including how data on dispatch rider management and LIS integration was collected and analyzed. The results and conclusions are then presented, highlighting the impact of this integration on improving sample collection processes. Finally, the study offers managerial implications and recommendations for leveraging LIS capabilities to optimize dispatch rider management.

## 2. Literature Review

In the dynamic and increasingly complex landscape of clinical laboratory operations, the integration of advanced technologies has become essential to maintaining efficiency and accuracy. Laboratories are under constant pressure to deliver timely and precise results, and the effective management of sample collection processes is crucial to meeting these demands. Dispatch riders, who are responsible for the timely collection and delivery of samples from various collection points to the laboratory, play a pivotal role in ensuring that laboratories adhere to strict Turnaround Time (TAT) standards. In this context, the integration of Dispatch Rider Management into Laboratory Information Systems (LIS) emerges as a strategic innovation with the potential to revolutionize laboratory logistics.

### Theoretical Framework

**Lean Management Theory:** Lean Management, originally developed within the manufacturing industry, focuses on reducing waste and optimizing processes to achieve maximum efficiency. In the context of clinical laboratories, the application of Lean principles can lead to significant improvements in TAT by streamlining workflows and eliminating unnecessary steps. Lean Management Theory emphasizes the continuous pursuit of process optimization, which aligns perfectly with the goals of integrating Dispatch Rider Management into LIS. By reducing the time and resources required for sample collection, Lean Management can help laboratories deliver faster and more accurate results, thereby enhancing patient care (Womack & Jones, 2010). Recent studies have shown that Lean methodologies can be successfully adapted to healthcare settings, resulting in substantial improvements in operational efficiency (Chiarini & Vagnoni, 2017).

**Technology Acceptance Model (TAM):** The Technology Acceptance Model (TAM) provides a framework for understanding the factors that influence the adoption and effective use of new technologies. According to TAM, two key factors—perceived usefulness and perceived ease of use—determine whether individuals will embrace a new technology. In the case of integrating Dispatch Rider Management into LIS, the perceived benefits of such integration, such as reduced TAT and improved communication between laboratory staff and dispatch riders, are likely to drive adoption. However, the system's design must ensure ease of use to minimize resistance from users (Davis, 1989). Recent research has expanded TAM to include additional factors such as social influence and facilitating conditions, further enriching our understanding of technology adoption in healthcare settings (Venkatesh & Bala, 2008).

**Resource-Based View (RBV):** The Resource-Based View (RBV) of the firm posits that organizations can achieve and sustain competitive advantage by effectively leveraging their internal resources. In the context of clinical laboratories, the integration of Dispatch Rider Management into LIS can be seen as a strategic initiative that enhances the laboratory's internal capabilities. By optimizing the use of existing resources—such as personnel, technology, and data—laboratories can improve their operational efficiency and reduce TAT, thereby gaining a competitive edge in the healthcare industry (Barney, 1991). Recent studies have highlighted the importance of aligning IT capabilities with organizational strategy to achieve superior performance, further supporting the relevance of RBV in this context (Wade & Hulland, 2004).

### In-Depth Analysis of Literature

**The Importance of Turnaround Time (TAT) in Laboratory Operations:** Turnaround Time (TAT) is a critical metric in clinical laboratories, as it directly impacts the timeliness of diagnosis and treatment. The importance of TAT is underscored by its influence on patient outcomes, particularly in emergency and critical care settings

where delays in laboratory results can have serious consequences. A 2022 study by Dawande, P. et al. emphasized that reducing TAT not only improves patient satisfaction but also enhances the overall efficiency of healthcare delivery (Dawande, P. et al., 2022). This study, along with others, highlights the need for laboratories to continuously seek ways to reduce TAT, making the integration of Dispatch Rider Management into LIS a compelling strategy.

**Technological Advancements in Laboratory Information Systems:** Laboratory Information Systems (LIS) have evolved significantly over the past decade, incorporating a wide range of functionalities to support laboratory operations. Modern LIS platforms offer comprehensive tools for sample tracking, data management, and workflow automation. However, the integration of Dispatch Rider Management into LIS represents a relatively new frontier that has the potential to further enhance laboratory efficiency. A 2021 study by Johnson et al. found that laboratories with integrated dispatch management systems experienced significant improvements in sample processing times, leading to a 20% reduction in overall TAT (Johnson et al., 2021). This finding is supported by earlier research, which demonstrated that technology-driven improvements in laboratory logistics could lead to more timely and accurate results (Burke et al., 2017).

**Real-World Applications and Case Studies:** Several real-world applications and case studies have demonstrated the effectiveness of integrating Dispatch Rider Management into LIS. For instance, Patel et al. (2022) conducted a case study in a large urban hospital that implemented a Dispatch Rider Management system within their LIS. The study reported a substantial reduction in TAT, as well as improvements in the accuracy and reliability of sample collection processes. The hospital also noted a decrease in operational costs, as the system allowed for more efficient use of dispatch riders and reduced the need for manual interventions (Patel et al., 2022). Another study by Rodriguez et al. (2024) highlighted the benefits of using GPS and mobile technologies to enable real-time tracking and coordination of dispatch riders, further enhancing the efficiency and reliability of sample collection logistics (Rodriguez et al., 2024).

**Implications for Laboratory Management:** The integration of Dispatch Rider Management into LIS has far-reaching implications for laboratory management. By providing a centralized platform for managing sample collection logistics, laboratories can improve coordination between staff and dispatch riders, reduce the risk of errors, and ensure that samples are collected and delivered promptly. This not only improves TAT but also strengthens the overall quality control processes within the laboratory. Moreover, the financial management capabilities of an integrated system can lead to more accurate and efficient compensation for dispatch riders, further incentivizing timely and accurate sample collection (Singh et al., 2019). As a result, it is hypothesized that:

**H1:** The integration of Dispatch Rider Management into Laboratory Information Systems (LIS) significantly reduces Turnaround Time (TAT) in clinical laboratories.

Lean Management Theory suggests that streamlining processes and eliminating waste can lead to enhanced efficiency (Womack & Jones, 2010). The integration of Dispatch Rider Management into LIS is expected to reduce the time required for sample collection and delivery, thereby decreasing TAT. This hypothesis aligns with the Lean principle of process optimization and continuous improvement (Chiarini & Vagnoni, 2017).

**H2:** The perceived usefulness of Dispatch Rider Management integration within LIS positively influences its adoption by laboratory staff.

According to the Technology Acceptance Model (TAM), perceived usefulness is a critical factor in the adoption of new technologies (Davis, 1989). This hypothesis posits that if laboratory staff perceive the integration as beneficial—leading to improvements in TAT and communication—they will be more likely to embrace the system. The hypothesis is further supported by the expanded TAM framework, which includes factors such as social influence and facilitating conditions (Venkatesh & Bala, 2008).

**H3:** Laboratories that effectively leverage internal resources through the integration of Dispatch Rider Management into LIS achieve a competitive advantage in operational efficiency.

The Resource-Based View (RBV) posits that organizations gain a competitive edge by effectively utilizing internal resources (Barney, 1991). This hypothesis suggests that laboratories integrating Dispatch Rider Management into LIS, thereby optimizing personnel, technology, and data, will experience improved

operational efficiency, leading to a competitive advantage in the healthcare industry (Wade & Hulland, 2004).

**Conclusion:** The integration of Dispatch Rider Management into Laboratory Information Systems (LIS) represents a significant advancement in the field of clinical laboratory management. Supported by Lean Management Theory, the Technology Acceptance Model (TAM), and the Resource-Based View (RBV), this integration offers a robust framework for optimizing sample collection processes and reducing Turnaround Time (TAT). The literature demonstrates that such integration not only improves operational efficiency but also enhances patient care outcomes by enabling more timely and accurate diagnostic processes. As technology continues to evolve, the potential for further innovations in laboratory logistics is vast, and laboratories that embrace these advancements will be well-positioned to lead the way in delivering high-quality healthcare.

### 3. Research Methodology

The methodology for this study was designed to ensure a comprehensive and rigorous exploration of the integration of Dispatch Rider Management into Laboratory Information Systems (LIS) and its impact on sample collection efficiency. This section outlines the guidelines followed, databases used, article selection criteria, and the theoretical framework that guided the analysis.

#### Guidelines and Research Framework

This study was conducted following the Preferred Reporting Items for Systematic Reviews and Meta-Analyses (PRISMA) guidelines. PRISMA provides a structured approach to conducting systematic reviews by ensuring transparency and reproducibility. The adherence to these guidelines facilitated a thorough review and synthesis of existing literature, ensuring that the study's findings are robust and well-supported by the evidence.

#### Databases Used

To gather relevant literature, several key academic databases were utilized:

- **PubMed:** Selected for its comprehensive coverage of biomedical and life sciences research, including clinical laboratory practices and healthcare management.
- **ScienceDirect:** Chosen for its wide range of peer-reviewed journals in the fields of health sciences, information systems, and operations management.
- **IEEE Xplore:** Included for its focus on technology and information systems, particularly studies related to the integration of IT solutions in healthcare settings.
- **Google Scholar:** Used to access a broader range of academic publications, including conference papers and reports that may not be indexed in traditional databases.

These databases were selected to ensure a diverse and comprehensive collection of literature, covering both the technical aspects of LIS integration and the operational challenges associated with dispatch rider management in laboratory settings.

#### Article Selection Criteria

To ensure the relevance and quality of the literature reviewed, specific inclusion and exclusion criteria were established:

Criteria	Inclusion	Exclusion	Justification
<b>Publication Date</b>	Articles published between 2021 and 2024	Articles published before 2021	Focuses on recent advancements and current trends in LIS integration and dispatch rider management.
<b>Language</b>	Articles published in English	Articles in languages other than English	Ensures accessibility and consistency in understanding the literature.
<b>Study Type</b>	Peer-reviewed journal articles, systematic reviews, and	Editorials, opinion pieces, non-peer-reviewed	Prioritizes high-quality, evidence-based research.

Criteria	Inclusion	Exclusion	Justification
	case studies, and meta-analyses		
<b>Relevance to Topic</b>	Studies focused on LIS, dispatch rider management, TAT, and laboratory logistics	Studies unrelated to laboratory operations or not addressing LIS integration	Ensures that the literature directly contributes to the research questions and objectives.
<b>Geographical Focus</b>	Studies conducted in diverse healthcare settings worldwide	Studies focused on niche or non-clinical laboratory settings	Provides a global perspective, enhancing the generalizability of the findings.

These criteria were rigorously applied to screen and select articles, ensuring that only the most relevant and high-quality studies were included in the analysis.

### Theoretical Framework

A theoretical framework was developed to conceptualize the relationship between LIS integration, dispatch rider management, and sample collection efficiency. This framework draws on principles from:

- **Operations Management:** To understand how Lean Management principles can be applied to optimize sample collection processes and reduce TAT.
- **Information Systems:** To explore the factors influencing the adoption and effective use of LIS, guided by the Technology Acceptance Model (TAM).
- **Logistics Management:** To assess the strategic importance of integrating dispatch rider management into LIS from the Resource-Based View (RBV) perspective.

This framework served as a guide for analyzing the literature and interpreting the findings, providing a structured approach to understanding how technological integration can enhance laboratory operations.

## 4. Results

One relevant theory to consider is the Technology-Organization-Environment (TOE) framework. Developed by Tornatzky and Fleischer (1990), the TOE framework posits that the successful adoption and implementation of technological innovations are influenced by three key factors: technological context, organizational context, and environmental context.

### Technological Context

This aspect of the framework focuses on the characteristics of the technology itself, including its complexity, compatibility with existing systems, and perceived benefits. In the context of this study, LIS represents the technological innovation that facilitates dispatch rider management and sample collection efficiency. The theory suggests that LIS integration should align with the specific needs and requirements of laboratory operations, offering functionalities that enhance dispatch rider coordination, sample tracking, and data management.

### Organizational Context

The organizational context encompasses factors such as organizational structure, culture, leadership support, and resource availability. According to the TOE framework, successful technology adoption is contingent upon organizational readiness and the extent to which the innovation aligns with organizational goals and values. In the case of LIS integration for dispatch rider management, organizational buy-in, effective change management strategies, and clear communication channels are crucial for ensuring smooth implementation and user acceptance.

### Environmental Context

The environmental context refers to external factors that influence technology adoption, including regulatory requirements, industry norms, competitive dynamics, and market trends. The TOE framework suggests that



organizations must navigate these external influences effectively to capitalize on technological innovations. For laboratories integrating LIS into dispatch rider management, compliance with regulatory standards, interoperability with external systems, and responsiveness to market demands are key considerations.

By applying the TOE framework to the integration of LIS into dispatch rider management, this study can systematically examine the interplay between technological, organizational, and environmental factors, providing insights into the facilitators and barriers to successful implementation. Additionally, the framework offers a lens through which to analyze the impact of LIS integration on sample collection efficiency and operational effectiveness within laboratory settings.

## Discussion

### Findings and Implications for LIS Integration in Dispatch Rider Management

**Enhanced Operational Efficiency:** The integration of Laboratory Information Systems (LIS) with dispatch rider management is expected to significantly enhance operational efficiency by providing a centralized platform for coordinating sample collection tasks. Through optimized task allocation and real-time tracking, laboratories can reduce delays, minimize errors, and ensure timely sample delivery. The centralized management of dispatch rider activities will lead to a more streamlined workflow, ultimately improving turnaround time (TAT) and overall laboratory performance.

**Improved Compensation and Motivation:** Automating compensation calculations based on performance metrics via LIS is anticipated to result in more accurate and timely payments, which can increase dispatch rider motivation. This, in turn, is expected to improve the efficiency and reliability of sample collection services. Adequate and transparent compensation methods have been linked to higher job satisfaction and performance, further contributing to the overall effectiveness of laboratory operations.

**Data-Driven Decision Making:** LIS-generated data analytics will provide laboratories with actionable insights into sample collection patterns, allowing for proactive management and continuous improvement. The ability to analyze historical data on sample volumes, routes, and TAT will enable laboratories to identify bottlenecks and implement targeted strategies to enhance efficiency. This data-driven approach is expected to lead to more informed decision-making and better resource allocation, contributing to the sustainability and scalability of laboratory operations.

**Optimized Resource Allocation:** With real-time visibility into dispatch rider locations and sample collection progress, laboratories can optimize resource allocation by assigning tasks based on proximity, workload, and urgency. This level of coordination is expected to reduce operational costs and improve service quality, ensuring that resources are utilized effectively to meet demand.

### Analysis and Theoretical Implications

The findings from this review suggest that LIS integration into dispatch rider management aligns with several theoretical frameworks:

#### Lean Management Theory:

- **Theme:** Operational Efficiency
- **Relationship:** LIS integration enhances operational efficiency by eliminating waste and optimizing workflows, which is a core principle of Lean Management. The reduction in TAT and improved coordination among dispatch riders reflect the continuous improvement ethos of Lean practices.

#### Technology Acceptance Model (TAM):

- **Theme:** User Adoption and Motivation
- **Relationship:** The perceived ease of use and usefulness of the integrated LIS system is likely to drive its adoption among laboratory staff and dispatch riders. The automated compensation process and real-time tracking features increase the system's perceived value, encouraging broader acceptance.

#### Resource-Based View (RBV):

- **Theme:** Competitive Advantage
- **Relationship:** By leveraging internal resources such as technology, personnel, and data, laboratories

can achieve a sustainable competitive advantage. LIS integration strengthens the laboratory’s internal capabilities, enhancing its ability to deliver timely and accurate results.

Main Themes	Theoretical Approach	Relationship to LIS Integration
Operational Efficiency	Lean Management Theory	Streamlines workflows, reduces waste, improves TAT
User Adoption and Motivation	Technology Acceptance Model (TAM)	Enhances perceived usefulness and ease of use, driving adoption
Competitive Advantage	Resource-Based View (RBV)	Leverages internal resources for a sustained competitive edge

**Proposed Framework for Green Practices in Manufacturing**

While the current study focuses on laboratory settings, the insights gleaned can be adapted to the manufacturing industry, particularly in the context of green practices. A proposed framework for future research could involve the integration of sustainable logistics management systems into manufacturing operations, with a focus on reducing carbon footprints through optimized resource allocation and real-time tracking of supply chains.

**Key Components of the Framework:**

**Centralized Green Logistics Management:** Integration of sustainable logistics practices into central management systems to minimize waste and reduce energy consumption.

**Real-Time Environmental Impact Tracking:** Use of real-time data analytics to monitor and manage the environmental impact of logistics activities, enabling proactive decision-making.

**Incentive-Based Compensation:** Implementation of performance-based compensation systems that reward environmentally friendly practices, encouraging adherence to green protocols.

This framework could serve as a basis for empirical studies in the manufacturing sector, exploring the potential for integrating sustainable practices into logistics management to achieve both operational efficiency and environmental sustainability.

**5. Conclusion**

This conceptual study underscores the transformative potential of Laboratory Information Systems (LIS) in enhancing the management of dispatch riders and optimizing sample collection efficiency within laboratory settings. By integrating LIS, laboratories can achieve significant improvements in operational performance through better sample traceability, streamlined dispatch rider management, and strengthened quality control processes. The combination of theoretical frameworks, comprehensive literature review, and methodological insights provides a robust foundation for understanding the benefits and strategic value of LIS adoption.

**Research Implications**

**Enhanced Operational Efficiency:** The findings highlight that LIS integration can streamline dispatch rider management, leading to reduced turnaround times (TAT) and more efficient sample collection processes. This improvement is crucial for laboratories aiming to meet stringent TAT standards and enhance overall diagnostic accuracy.

**Improved Quality Control:** Implementing LIS offers laboratories a means to address common issues such as inaccuracies in specimen collection and delays in processing. The centralized management and real-time tracking capabilities of LIS enhance quality control and ensure that sample collection and delivery are executed with greater precision and reliability.

**Strategic Resource Allocation:** The integration of LIS enables more effective allocation of resources by optimizing dispatch rider routes and managing workloads based on real-time data. This strategic resource management supports operational efficiency and reduces costs associated with sample collection and delivery.

### Limitations and Future Research

**Scope and Generalizability:** This conceptual study primarily relies on theoretical frameworks and literature review, which may limit the generalizability of the findings to various laboratory settings. Empirical research is needed to validate the hypotheses and assess the practical implications of LIS integration in diverse laboratory environments.

**User Acceptance and Training:** The successful implementation of LIS depends significantly on user acceptance and the effectiveness of training programs. Future research should explore strategies for enhancing user engagement and ensuring that laboratory staff are adequately trained to utilize LIS functionalities.

**Longitudinal Studies and Case Analyses:** To gain deeper insights into the long-term effects of LIS on dispatch rider management and sample collection efficiency, longitudinal studies and detailed case analyses are necessary. These studies can provide empirical evidence on the sustained impact of LIS integration over time.

**Socio-Demographic and Organizational Factors:** The study highlights the importance of addressing socio-demographic elements and organizational circumstances that may affect LIS adoption. Future research should examine how these factors influence the effectiveness of LIS and identify strategies for overcoming barriers to successful implementation.

**Green Practices Framework:** As an extension, researchers could explore the development of a framework for incorporating green practices within laboratory operations, especially in the context of dispatch rider management. This could include evaluating the environmental impact of LIS-driven optimizations and proposing sustainable practices for future research.

In summary, the integration of LIS into dispatch rider management represents a dynamic and evolving area of research with the potential to significantly enhance laboratory operations. By addressing the identified limitations and pursuing further empirical studies, laboratories can continue to refine their approaches, optimize sample collection processes, and ultimately improve patient care and research outcomes. Through ongoing innovation and collaboration, the healthcare industry can leverage LIS to advance its capabilities and meet the growing demands of modern laboratory settings.

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